



## THE AFRICAN SAFARI LODGE FOUNDATION

To whom it may concern

Paulo Pires is well known to the African Safari Lodge Foundation (ASLF). He was instrumental in negotiating and designing a training and capacity building programme for staff of the Covane Community Lodge and the Canhane community legal entity on behalf of ProServ Mozambique with the ASLF as the client.

The programme includes:

- Capacity building for the community legal entity to administer their income and enable them to interact with the operator as a business partner.
- Tourism awareness training for the Canhane community to raise their level of understanding about the tourism industry and the potential benefits thereof for the community.
- Hospitality training for current members of staff to enable them to take up the employment opportunities that will become available at the upgraded lodge.
- Adaptation and production of training materials to the specific needs of the project, including the production of handouts and a training manual.

We always found Mr Pires to be friendly, efficient and professional in his dealings with us.

Yours sincerely

Sandra Mombelli  
Johannesburg, 27 January 2012

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The African Safari Lodge Foundation (an Association incorporated under Section 21) t/a The ASL Foundation

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